

Gold Hill Holidays

Snow Sports; Mountain Walking; Multi-Activity

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Dear

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Re: Insurance for those 65+

Whilst skiing is often thought of as a sport for those who are younger and fitter, we do not want to discourage any of our clientele from enjoying adventurous sports, for as long as possible.

However, despite searching, the best current offer for insurance is **limited to 65** years.

There are a number of alternatives to this, but they are all at an additional expense. This additional expense goes up, on a sliding scale increasing with age.

At the same time the increasingly complex regulations, regarding the selling of insurance by the FSA, limits us to being an agent of only **one insurance company**.

One solution is for us to encourage those 66 and over to look into **getting their own insurance**. For many, an annual policy, including a number of days skiing, will give better value and cover you for other holidays throughout the year. For those who take out their own policy we can then **give a discount off the holiday price of £10** per person.

One company which seems to do excellent rates for those 60 and over, is Insure for Travel, www.insurefortravel.co.uk.

Alternatively **we can take out a suitable insurance** policy for winter sports, for your specific holiday. However, we will need to invoice you **for the additional cost, around £20**.

Yours sincerely

Clive and Ruth Beattie

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